Case Study

STABILO INTERNATIONAL

NCP
SECURE COMMUNICATIONS

SECURE ACCESS TO THE COMPANY NETWORK FROM ANYWHERE

As one of the leading manufacturers of writing instruments in Europe, STABILO International continues to set standards with products for writing, painting, drawing and highlighting- such as the well-known STABILO® BOSS® ORIGINAL text marker, which has already been sold more than two billion times worldwide.

STABILO International is part of the Schwan-Stabilo Group, which is owned by Schwanhäußer Industrie Holding. The company headquarters is located in Heroldsberg near Nuremberg. Around 1,500 employees work for the company.

> **"WE NEEDED A STABLE, RELIABLE SOLUTION THAT OFFERED THE BEST HANDLING POSSIBLE FOR OUR USERS THROUGH EASY CONNECTIONS TO THE REMOTE NETWORK".**
>
> **Stefan Kosok –**
> **Manager IT Customer Support**
> **STABILO International GmbH**

Customer orientation, innovative products, flat hierarchies, short decision paths and creative freedom are key elements of the Schwan Stabilo culture

Low in-house administration costs and best possible support

This can be achieved by lean management and flexible IT. For several years now, STABILO International GmbH has been using NCP solutions for remote access to the company network. As a VPN specialist, NCP was the first choice when STABILO were considering a new provider thanks to the software's range of features and straightforward usability in contrast to the existing solution which was limited technical support.

"If software is supposed to provide employees with secure access from outside on a daily basis, you can't wait days for a problem to be solved," says Stefan Kosok, Manager IT Customer Support at STABILO. In comparison to the previous solution, NCP offers fast and responsive support.

Similarly to the scope of the previous installation, the Writing Instruments Division with its approx. 1,500 employees worldwide uses NCP Secure Enterprise Clients as a complete remote access solution for its 300 mobile employees in Europe.

Streamlined management and reliable operation

The reliable remote access infrastructure at STABILO is based on two NCP Secure Enterprise VPN Servers (gateways) and a high availability server. STABILO uses the NCP Secure Enterprise Management (SEM) and a backup SEM to conveniently manage the installation.

NCP Secure Enterprise Management enables user-friendly installation and configuration, fast rollout and straightforward client updates.

STABILO turned to NCP as they needed a partially managed solution with direct access. NCP experts manage the Secure Enterprise Management component, while a certified NCP Silver Partner is responsible for the gateways and maintenance. "Thanks to this efficient reorganization and the direct and reliable contact to NCP support, we are now highly satisfied with the usability and reliability of the NCP solution," explains Mr. Kosok.

Benefits

▶ Low in-house administration cost
▶ Easy to use
▶ Reliable operation
▶ Fast and customer-oriented support
▶ Seamless working

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New features planned

The features available at STABILO will soon be extended when the company migrates to the latest software version. User-friendly features such as Seamless Roaming, Always On or Hot Spot Logon will make remote working easier, benefiting users through automatic and interrupted connections between LAN, Wi-Fi and mobile networks. Remote workers can connect to the company network easily and securely even via insecure public hot spots at airports or hotels using the hardened browser.

About NCP engineering GmbH

NCP engineering GmbH develops advanced software solutions for secure communication via public networks and the Internet. NCP's expertise

include remote access, IP routing, VPN and firewall technologies, identity and access management (IAM), network access control (NAC), strong authentication and integration of PKI infrastructures.

Usability, central management, compatibility and cost-efficiency are essential features of the NCP solution. NCP solutions can be integrated into existing IT infrastructures

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