

Next Generation Network Access Technology – Made in Germany. Success in a breeze

NCP sets technological standards in the area of remote access and is a 100-percent channel-driven company. Profit from our unique partner-program!

The opportunity to boost your sales

Offer your customers incomparably valuable and innovative solutions which offer simple, secure, supremely developed and future-oriented technologies for all current remote access requirements. Open up new sales markets and gain new customers.

Distinguish yourself from your competitors

Do you know the situation, in which different suppliers with products of the same producer compete with each other for an order in customer projects? And, as a rule, the lowest price bid wins the contract? Distinguish yourself from the masses with the unique features of the NCP solution.

Increase your profitability

Higher value for you customer means more sales potential for you. By analogy, profit margins and bonuses become more attractive.

Increase customer satisfaction

Profit from our image of „worldwide technological market leadership“. Your customers will be delighted to collaborate with you on a long term basis.

Generate follow-up deals

A low market entry threshold leads to fast customer success. The scalable NCP solution can be expanded step by step. Consulting, up and cross selling opportunities secure your company continuous sales.

Expand your target group

Our highly scalable and supremely developed software solution helps you to address various market segments and customer groups. NCP products are in use independent of industrial sector and size of business - ranging from freelancers to fortune-500-companies.

Exploit new sales opportunities

Bundle hardware (terminal equipment) and VPN gateways from your current range of goods with our Client Software (Windows 7 (32/64 Bit), Windows Vista (32/64 Bit), Windows XP (32/64 Bit) Windows Mobile and Symbian). Offer attractive extensive solutions to your customers.

Your profile

You have know-how about marketing, planning and realization of remote access solutions.

Partner Categories*

Depending on your business strategies and on your product portfolio, you can choose the most suitable of the following three levels of distribution partnership: Registered Partner, Silver Partner and Gold Partner



As a "Registered Partner" you sell our easy-to-use VPN clients, available for all common operating systems, in connection with VPN gateways of third party suppliers.

All certified Gold and Silver Partner may also offer their customers NCP's full remote access solution with central management.

A small step to a partnership

Simply register online (<http://www.ncp-e.com/en/partner/become-channel-partner.html>) or contact us for further information via (sales@ncp-e.com).

About us

To cut a long story short: „We simplify secure access to a central data network via internet.“ Remote access with NCP means faster, highly-secure and more comfortable access to a central data network and its resources – worldwide.

For this purpose, NCP has been developing software since 1986. The client and server components fulfill all standards and are designed to be used in any kind of IT environment (investment security).

The usability for administrators and users is exemplary. Pushing a button is sufficient to connect to the central data network or to be able to centrally administer VPN management as "single point of administration".

Participate in full scale in the growth market "remote access"!

* To learn more about services and requirements of the levels of partnership, please contact us via sales@ncp-e.com